

RESOLUTION NO. 15-2018
Harrisburg Redevelopment Authority

WHEREAS, the Redevelopment Authority of the City of Harrisburg (Authority) has been notified by Bill Welsh that he is retiring and Benchmark will no long provide commercial energy consulting; and

WHEREAS, Mr. Welsh has highly recommended Results Energy Consulting Inc. as a local, reputable firm to the Authority; and

WHEREAS, the Authority's review of Results Energy Consulting Inc. portfolio and experience will meet our goals to save energy costs at the Harrisburg Transportation Center.

NOW, THEREFORE, BE IT RESOLVED that the Redevelopment Authority of the City of Harrisburg hereby authorizes and approves engaging the professional services of Results Energy Consulting Inc. for the purchase of energy at the Harrisburg Transportation Center.

10-16-18

Date



Secretary



Results Energy Consulting Inc.

Phone: 717.388.1170 Email: customercare@resultsenergy.net

Energy Procurement - Natural Gas & Electricity

- Competitive pricing from multiple suppliers for commercial & industrial clients.
- High level of personal unbiased advice and service.
- Complete customized fixed and variable priced energy supplies.
- Explain hard to understand energy contracts.
- Terms can be tailored to meet specific customer needs.
- Energy suppliers provide supply, invoicing, and enrollment.
- Qualify and evaluate supplier offers, terms, and conditions.
- Typically compensated by the selected supplier; however, other non-standard options are available.

About Us

Results is an independent veteran owned and operated energy consulting company and licensed energy broker. We have been serving industrial and commercial energy clients in the Central Pennsylvania area for over 25 years. Our clients include small businesses, manufacturers, government, defense contractors, non-profits, and many others.

PA PUC Electricity Broker License #

A-2014-2422510

PA PUC Natural Gas Broker License #

A-2014-2427175

Client: Harrisburg Redevelopment Authority



Summary of Electricity Price Offers

Start Date: 11/1/2018

Price Offers excluding GRT

Supplier	Date	1 year	2 year	3 year	Tolerance	Comments
Hudson	10/15/2018	0.06190	0.05950	0.05890	Unlimited	Also offers 48 mo @ 0.0594
Supplier#2	10/15/2018	0.06237	0.05959	0.05859	Unlimited	Credit pending but limited to 24 months
Supplier#3	10/8/2018	0.06890	0.06570	0.06450	Unlimited	
Supplier#4	10/15/2018	0.06306	0.06028	0.05939	Unlimited	
Supplier#5	10/15/2018	0.07669	0.07340	0.07246	Unlimited	
Supplier#6	10/15/2018	0.06558	0.06245	0.06153	Unlimited	3 yr is actually a 35 mo offer
Supplier#7	10/14/2018	0.06921	0.06735	0.06510	Unlimited	
Supplier#8	10/15/2018	0.06375	0.06066	0.05963	Unlimited	
Champion	10/15/2018	0.06085	0.05836	0.05760	Unlimited	Now Credit Approved
Supplier#10	10/15/2018	0.06832	0.06531	0.06446	Unlimited	
Supplier#11	10/15/2018	0.06672	0.06361	0.06276	Unlimited	
Supplier#12	10/15/2018	0.06646	0.06408	0.06335	Unlimited	
Plymouth	10/15/2018	0.06208	0.05937	0.05851	Unlimited	Also offers 37 mo @ 0.05849
Supplier#14	10/15/2018	0.06747	0.06455	0.06361	Unlimited	
Supplier#15	10/15/2018	0.06790	0.06630		Unlimited	

■ No Offer/Response

Calculated pricing with current GRT (Gross Receipts Tax) rate

Supplier	1 year	2 year	3 year	Curr. WAVG	1st yr savings	2 yr savings	3 yr savings
Hudson	0.06578	0.06323	0.06259	0.06780	\$1,231.29	\$5,573.60	\$9,527.04
Supplier#2	0.06628	0.06333	0.06226	0.06780	\$926.67	\$5,456.94	\$10,129.80
Supplier#3	0.07322	0.06982	0.06854	0.06780	-\$3,305.62	-\$2,463.21	-\$1,361.55
Supplier#4	0.06701	0.06406	0.06311	0.06780	\$479.46	\$4,562.52	\$8,574.29
Supplier#5	0.08150	0.07800	0.07700	0.06780	-\$8,355.49	-\$12,441.76	-\$16,832.96
Supplier#6	0.06969	0.06637	0.06539	0.06780	-\$1,153.83	\$1,749.63	\$4,413.29
Supplier#7	0.07355	0.07157	0.06918	0.06780	-\$3,506.54	-\$4,602.04	-\$2,528.18
Supplier#8	0.06775	0.06446	0.06337	0.06780	\$32.25	\$4,069.94	\$8,107.63
Champion	0.06467	0.06202	0.06121	0.06780	\$1,911.83	\$7,051.34	\$12,054.74
Supplier#10	0.07260	0.06940	0.06850	0.06780	-\$2,927.47	-\$1,951.65	-\$1,280.77
Supplier#11	0.07090	0.06760	0.06670	0.06780	-\$1,890.66	\$243.96	\$2,012.64
Supplier#12	0.07063	0.06810	0.06732	0.06780	-\$1,724.18	-\$363.27	\$874.50
Plymouth	0.06597	0.06309	0.06218	0.06780	\$1,114.63	\$5,742.12	\$10,285.35
Supplier#14	0.07170	0.06860	0.06760	0.06780	-\$2,378.57	-\$975.82	\$365.93
Supplier#15	0.07216	0.07046		0.06780	-\$2,657.49	-\$3,240.97	

Based on staying on current EDC electric rates. Estimated Curr. WAVG price incl PA 6.27% GRT

EDC Acct/Cust/Prem #	Service Address	Rate	kwh
0448067007	HBG TRANS CTR RESTAURNT HARRISBURG	GS1	14785
0528067021	HBG TRANS CTR BUS STA HARRISBURG	GS3	47103
0508067007	HBG TRANS CENTER 2FL HARRISBURG	GS3	40572
0428067001	HBG TRANS CENTER 3FL HARRISBURG	GS1	13639
0488067009	HBG TRANS CTR HSE MTR HARRISBURG	GS3	493791

Annual Kwh 609890

* PRICING ABOVE IS FOR STANDARD NON-GREEN POWER

By Choosing a 100% Green Power Option Instead You Can Eliminate:	
Electricity-Related Emissions (Indirect Emissions from Power Plants):	421 Metric Tons of CO ₂
This is Equivalent to:	
Taking Cars off the Road	83 Cars per year
Acres of Pine Trees	90 Acres per year

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